



Santa Clara County
DEMOCRATIC PARTY

The Democratic Party: A History of Creating Good Jobs at Home

"I will fight for the most sweeping international tax law reform in forty years – a plan to replace tax incentives to take jobs offshore with new incentives for job creation on our own shores."

Democratic Presidential Candidate John Kerry
[A Jobs First Economic Plan](#)

President Clinton's leadership netted 22 million new jobs. With George W. Bush, the U.S. has lost nearly 3 million jobs. In fact, more jobs have been lost under Bush since the Great Depression. George W. Bush has returned America to economic hard times with families worried about job security, and for the 9 million unemployed, whether America still rewards those of us who work hard and play by the rules. In his book *Lies And The Lying Liars Who Tell Them*, political satirist Al Franken reveals that if George W. Bush and his father had run our country from its inception, they would not have netted a single new job.

"[M]y economic security plan can be summed up in one word: jobs."

— George W. Bush
[2002 State of the Union Address](#)

Bush Betrays America's Working Families: Encourages Employers To Move Jobs Out Of Country

Democrats Defend And Protect America's Jobs, Family Income

John Kerry: Protecting Family Income Through Good American Jobs

"Our Jobs First economic plan will end laws that encourage companies to export jobs while plowing back every dollar we save into new incentives to help companies create and keep jobs in America."

Democratic Presidential Nominee John Kerry
[A Jobs First Economic Plan](#), 3/26/04

BUSH BETRAYS AMERICA'S WORKING FAMILIES: ENCOURAGES EMPLOYERS TO MOVE JOBS OUT OF COUNTRY

Administration Reassuring Other Countries They Will Get America's High-Tech Jobs.

"Secretary of State Colin L. Powell, encountering the other side of a tempestuous debate in the United States, sought to assure Indians on Tuesday that the Bush administration would not try to halt the outsourcing of high-technology jobs to their country. . . Mr. Powell said: 'Outsourcing is a natural effect of the global economic system and the rise of the Internet and broadband communications. You're not going to eliminate outsourcing; but, at the same time, when you outsource jobs it becomes a political issue in anybody's country.'" [*Powell Reassures India on Technology Jobs* [New York Times](#) 3/17/04]

Bush's chief economic advisor: outsourcing jobs overseas was good for America!

"Bush's chief economic advisor, Greg Mankiw, head of the Council of Economic Advisors, told members of Congress and the press while presenting the Economic Report of the President that outsourcing jobs overseas was good for America." [*Bush Econ Advisor: Outsourcing OK* [CBS](#) 2/13/04]

"Mankiw wrote that the movement of U.S. jobs overseas due to cheaper labor costs – 'outsourcing' he dubbed it in a remarkable display of political tone deafness – would prove 'a plus for the economy in the long run,' and was simply 'a new way of doing international trade.'" [*Bush Econ Advisor: Outsourcing OK* [CBS](#) 2/13/04]

'Senate Minority Leader Tom Daschle called Mankiw's assessment
'Alice in Wonderland economics.'"

[*Bush Econ Advisor: Outsourcing OK* [CBS](#) 2/13/04]

Bush Appointed Outsourcing Expert as America's Manufacturing Jobs Czar.

"Rather than finding an expert on creating jobs here in the United States, Bush appointed an outsourcing expert as America's Manufacturing Jobs Czar. Anthony Raimondo, chairman and chief executive of Behlen Manufacturing Co, was Bush's nominee for the new position of Assistant Secretary of Manufacturing. 'Democrats noted that while Behlen was expanding in Beijing, it was laying off workers at home.'" [*Bush's pick for jobs 'czar' withdraws* [Cox News Service](#) 3/11/04]

"Since the 2001 recession, Raimondo has cut 600 jobs from his 1,600 employee U.S. workforce. He made no apologies about his views on outsourcing. He said: 'If you want to sell in China, you have to produce in China.'" [*Bush's pick for jobs 'czar' withdraws* [Cox News Service](#) 3/11/04]

For more information, read [Outsourcing By the Numbers](#).

"I'm sure American workers are shocked
by the president's embracing of outsourcing."

House Minority Leader Nancy Pelosi (D-CA)

[*Bush Econ Advisor: Outsourcing OK* [CBS](#) 2/13/04]

New Report Tells Corporate America Hurry Up and Offshore American Jobs

"A report by an influential consulting firm is exhorting U.S. companies to speed up "offshoring" operations to China and India, including high-powered functions such as research and development.

“In blunt terms, the report by the Boston Consulting Group warns American firms that they risk extinction if they hesitate in shifting facilities to countries with low costs. That is partly because the potential savings are so vast, but the report also cites a view among U.S. executives that the quality of American workers is deteriorating.” [“Implored to Offshore More,” [Washington Post](#), July 2, 2004]

The Debate Rages On

Just as the debate over outsourcing was beginning to calm down, a new report is exhorting U.S. companies to send jobs overseas at a faster clip. Among the reasons:

■ Outsourcing products and services lowers costs:

| Category | Product example | Net savings after transportation, logistics, import duty (in percent) |
|-------------------|--------------------|---|
| Components | Aluminum extrusion | 10-25% |
| Finished products | Electric motor | 20-30% |
| | Transformer | 22-28% |
| | Compressor | 29-38% |
| Services | Call center | 54-63% |

■ The cost advantage of using labor in countries like China and India will expand over the next several years, rather than shrink, despite rising wages:

Expected rate of wage growth including benefits
2003 compared to 2009, in dollars

| | 2003 | 2009 | Percent change |
|-------|--------|--------|----------------|
| China | \$0.80 | \$1.27 | 8% |
| India | 1.12 | 1.68 | 7% |
| U.S. | 21.86 | 25.34 | 2.5% |

SOURCES: The Boston Consulting Group; Matthew Slaughter, associate professor of business administration, Tuck School of Business, Dartmouth University; Commerce Dept.

BY TOBEY—THE WASHINGTON POST

[“Implored to Offshore More,” [Washington Post](#), July 2, 2004]

DEMOCRATS DEFEND AND PROTECT AMERICA’S JOB, FAMILY INCOME

Democrats Defeat Bush’s Wrong Choice for America’s Jobs Czar.

“Raimondo ‘withdrew from consideration to be the White House’s manufacturing czar’ . . . Democrats opposed Raimondo because ‘we want somebody focused on jobs here, not in China,’ Sen. Debbie Stabenow (D-Mich.) said at a news conference.” [Bush’s pick for jobs ‘czar’ withdraws [Cox News Service](#), 3/11/04]

Americans Need a President Who Doesn’t Export Good Jobs.

“In the Democrats weekly radio address, Michigan Gov. Jennifer Granholm told the story of a refrigerator plant that closed recently in her state and moved its 2,700 jobs to Mexico. She said it had become an all-too-familiar American tale. ‘But after losing over 2.7 million manufacturing jobs over the last four years, all the Bush administration can say is that shipping jobs overseas is a ‘positive development,’ Granholm said. . . ‘Americans deserve a president who will fight to create good jobs, not export them,’ she declared.” [“Democrats Say Bush Speeding U.S. Job Exports” [Reuters](#) March 20, 2004.]

JOHN KERRY: PROTECTING FAMILY INCOME THROUGH GOOD AMERICAN JOBS

“Under President Bush America has lost 1.9 million private-sector jobs. Manufacturing has been especially hard-hit, with 2.7 million jobs lost – amounting to one out of six manufacturing jobs. Despite these historic losses, President Bush has done nothing about jobs, and has stood idly by while trading partners like China has manipulated its currency making it difficult for

America to compete. In George Bush's America, making businesses more competitive means more outsourcing – not more innovation to ensure more jobs at higher wages.” — [Presumptive Democratic Candidate John Kerry](#)

John Kerry on Outsourcing of Jobs that Feed America's Families.

“Under this Administration, America's middle class has been abandoned – its dreams denied, its Main Street interests ignored and its mainstream values scorned by a White House that puts privilege first,” said John Kerry. “Middle class Americans don't ask for special favors, they just want basic fairness, and a President who fights for that ideal.”

“Next November, we can change all that,” Kerry continued. “Because in a Kerry Administration, if you are doing your part and doing what's right – whether you're a CEO in the corner suite or a worker in an office or on the factory floor – you'll have a President who honors you, respects your contribution, and who will fight for you and your future everyday.” — [Presumptive Democratic Candidate John Kerry](#)

Kerry's Priorities

- Give Workers Notice
- Keep Jobs in America
- Part of a Real Plan to Create Real Jobs

Click here for more on Kerry [Requiring Companies to Fully Disclose Their Plans to Send Jobs Overseas](#).

John Kerry: A Plan to Create Good Jobs Here At Home.

Kerry proposes creating jobs through new “manufacturing jobs” tax breaks, investing in new energy industries, restoring technology, and stopping layoffs in education.

John Kerry Won't Coddle “Benedict Arnold” Companies. John Kerry will save jobs by ending the unpatriotic practice of U.S. companies that incorporate abroad to avoid paying taxes.

John Kerry Supports Tax Breaks for Manufacturers That Stay in the U.S. To create new manufacturing jobs, Kerry will provide new tax breaks to manufacturers that create jobs in the United States. He will also provide tax breaks for manufacturers that provide quality health care and retirement pensions for their employees.

John Kerry Supports Strong Enforceable Trade. John Kerry will strongly enforce trade laws to assure American industries are on a level playing field with our trading partners.

John Kerry Will Assure A Strong Manufacturing Sector. John Kerry will provide tax incentives and subsidies to develop energy efficient products, double the Manufacturing Extension Partnership (MEP), and assure better training and retraining programs for employees.

John Kerry will Invest in Research and Development. To guarantee American manufacturing will be strong in the future, John Kerry will invest in research and development, give tax incentives to help upgrade industries, and work to assure a highly qualified workforce. [[John Kerry for President Website](#)]

Addressing Outsourcing by Requiring Companies to Fully Disclose Their Plans to Send Jobs Overseas

Under this Administration, America's middle class has been abandoned – its dreams denied, its Main Street interests ignored and its mainstream values scorned by a White House that puts privilege first,” said John Kerry. “Middle class Americans don't ask for special favors, they just want basic fairness, and a President who fights for that ideal.”

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Priorities

Give Workers Notice

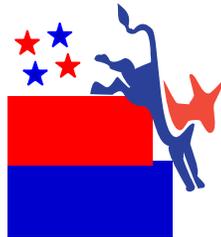
Keep Jobs in America

Part of a Real Plan to Create Real Jobs

Go [here](#) for details.

For more information, see [John Kerry Outlines Comprehensive Plan To Restore Manufacturing Sector](#) and [John Kerry’s Plan to Create 10 Million New Jobs](#). Also see John Kerry’s speech regarding his program to end unfair tax avoidance incentives “[A Jobs First Economic Plan](#).”

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